

## **Insurance Advisor - Life & Living Benefits**

### **Build trust, relationships, and a rewarding career.**

As a Life & Living Benefits Insurance Advisor, you are more than an accredited professional. You are a trusted partner to your clients. You understand that success depends on your motivation, ambition, and a completely client-focused approach.

You'll provide integrated life insurance planning and advice by developing an understanding of each client's needs, strengthening existing relationships, and establishing a thriving client network based on trust.

This position allows you to build your own business, with the brand, strength, and stability of Canada's leading financial institution behind you. Plus, capitalize on our unique compensation structure to unlock unlimited earning potential.

#### **Here's what RBC can offer you:**

- A Total Rewards program that includes flexible benefits, work/life and career development programs, and investment and retirement savings plans
- Competitive pay and high-earning potential
- All the tools, training, and team support you need to grow your business and career
- The full suite of RBC Insurance Life, Living Benefits, Wealth, and Travel products
- Sophisticated RBCI software tools to boost your productivity and grow your business

#### **Here's what we need from you:**

- Professional sales experience that demonstrates a hunger and passion achieved through opportunity spotting, cross-selling, and meeting/exceeding targets
- A talent for listening, establishing trust with prospects, and dedicated to finding the right solutions for clients
- An existing network of referrals and/or Centres of Influence
- A flair for building relationships and a strong work ethic
- An LLQP (Life License) and a University degree or equivalent

To apply, please click on the link below and submit your application online.

#### **Insurance Advisor - Life & Living Benefits, RBC Insurance, Greater Vancouver BC**

<https://career4.successfactors.com/sfcareer/jobreqcareer?jobId=67571&company=RBC&username=>

#### **Insurance Advisor - Life & Living Benefits, RBC Insurance, Victoria BC**

<https://career4.successfactors.com/sfcareer/jobreqcareer?jobId=67573&company=RBC&username=>

#### **Insurance Advisor - Life & Living Benefits, RBC Insurance, Fraser Valley BC**

<https://career4.successfactors.com/sfcareer/jobreqcareer?jobId=67572&company=RBC&username=>

RBC Insurance is an organization that succeeds by bringing out the best in its people. You'll be part of a supportive, inclusive team that shares common values – including a fundamental respect for each other. At the heart of this is a commitment to diversity. RBC respects and responds to the many competing and evolving priorities in our lives – so you can focus on what you can do best – putting customers first.